

**ORDER**

**Orders**

**Order / Rev:** 1831672

**Alt Order #:** 09593519

**Product Desc:** MAINE MOMENTUM

**Estimate:** 100

**Flight Dates:** 09/30/19 - 01/03/20

**Original Date / Rev:** 08/02/19 / 08/02/19

**Order Type:** RFP

**WLBZ**

**Primary AE:** Jim Quinn

**Sales Office:** T-PHI

**Sales Region:** NAT

**Agency**

**Name:** Ethica Media LLC / POL

**Buying Contact:**

**Billing Contact:**

1225 Franklin Avenue Suite 325

Garden City, NY 11530

**Billing Type:** Cash

**Billing Calendar:** Broadcast

**Billing Cycle:** EOM/EOC

**Agency Commission:** 15%

**Advertiser**

**Name:** ISS/ Maine Momentum

**Demographic:** A35+

**Product Codes:** IS-Issue/Non Ballot

**Priority:** P04

**Revenue Code 1:** AGY

**Revenue Code 2:** (POL) Political

**Revenue Code 3:** (POL) Issue

**New Business Thru:**

**Order Separation:** 00:15:00

**Advertiser External ID:** 146505

**Agency External ID:** 39504AG

**Unit Code:** General

**Bill Plan**

Start Date	End Date	# Spots	Gross Amount	Net Amount
09/30/19	10/27/19	49	\$16,485.00	\$14,012.25
10/28/19	11/24/19	49	\$17,360.00	\$14,756.00
11/25/19	12/29/19	60	\$20,920.00	\$17,782.00
12/30/19	01/03/20	12	\$4,500.00	\$3,825.00

**Totals**

Month	# Spots	Gross Amount	Net Amount	Rating
October 2019	49	\$16,485.00	\$14,012.25	0.00
November 2019	49	\$17,360.00	\$14,756.00	0.00
December 2019	60	\$20,920.00	\$17,782.00	0.00
January 2020	12	\$4,500.00	\$3,825.00	0.00
<b>Totals</b>	<b>170</b>	<b>\$59,265.00</b>	<b>\$50,375.25</b>	<b>0.00</b>

**Account Executives**

Account Executive	Sales Office	Sales Region	Start Date / End Date	Order %
Jim Quinn			Start Of Order - End Of Order	100%

Ln	Ch	Start	End	Inventory Code	Break	Start/End Time	Days	Len	Spots	Rate	Pri	Rtg	Type	Spots	Amount
N 1	WLBZ	11/18/19	11/22/19	Local News @ 430a M-FCM		430-5a	MTWTF--	:30	1	\$200.00	P02	0.00	NM	1	\$200.00
				News @ 4:30a											
				NWSCT EARLY-RP											
		<u>Start Date</u>	<u>End Date</u>	<u>Weekdays</u>		<u>Spots/Week</u>				<u>Rate</u>		<u>Rating</u>			
		Week: 11/18/19	11/24/19	MTWTF--		1				\$200.00		0.00			
N 2	WLBZ	10/07/19	11/01/19	Local News @ 430a M-FCM		430-5a	MTWTF--	:30	1	\$200.00	P02	0.00	NM	2	\$400.00
				News @ 4:30a											
				COMMENTS APPLY TO SUB LINES A THRU B											
				NWSCT EARLY-RP											
		<u>Start Date</u>	<u>End Date</u>	<u>Weekdays</u>		<u>Spots/Week</u>				<u>Rate</u>		<u>Rating</u>			
		Week: 10/07/19	10/13/19	MTWTF--		1				\$200.00		0.00			
		Week: 10/14/19	10/20/19	-----		0				\$0.00		0.00			
		Week: 10/21/19	10/27/19	-----		0				\$0.00		0.00			
		Week: 10/28/19	11/03/19	MTWTF--		1				\$200.00		0.00			
N 3	WLBZ	12/09/19	01/03/20	Local News @ 5a M-F	CM	5a-7a	MTWTF--	:30	2	\$750.00	P02	0.00	NM	4	\$3,000.00
				Morning Report		(6:00 AM-7:00 AM)									
				COMMENTS APPLY TO SUB LINES A THRU B											
				NWSCNTR-RPT2											
		<u>Start Date</u>	<u>End Date</u>	<u>Weekdays</u>		<u>Spots/Week</u>				<u>Rate</u>		<u>Rating</u>			
		Week: 12/09/19	12/15/19	MTWTF--		2				\$750.00		0.00			

Order / Rev: 1831672  
 Alt Order #: 09593519  
 Flight Dates: 09/30/19 - 01/03/20

Advertiser: ISS/ Maine Momentum  
 Product Desc: MAINE MOMENTUM  
 Estimate: 100

WLBZ

Ln	Ch	Start	End	Inventory Code	Break	Start/End Time	Days	Len	Spots	Rate	Pri	Rtg	Type	Spots	Amount
		<u>Start Date</u>	<u>End Date</u>	<u>Weekdays</u>		<u>Spots/Week</u>				<u>Rate</u>		<u>Rating</u>			
Week: 12/16/19		12/22/19	-----			0				\$0.00		0.00			
Week: 12/23/19		12/29/19	-----			0				\$0.00		0.00			
Week: 12/30/19		01/05/20	MTWTF--			2				\$750.00		0.00			
N 4	WLBZ	11/18/19	11/22/19	Local News @ 5a M-F Morning Report	CM	5a-7a (6:00 AM-7:00 AM)	MTWTF--	:30	2	\$750.00	P02	0.00	NM	2	\$1,500.00
NWSCNTR-RPT2															
		<u>Start Date</u>	<u>End Date</u>	<u>Weekdays</u>		<u>Spots/Week</u>				<u>Rate</u>		<u>Rating</u>			
Week: 11/18/19		11/24/19	MTWTF--			2				\$750.00		0.00			
N 5	WLBZ	10/07/19	11/01/19	Local News @ 5a M-F Morning Report	CM	5a-7a (6:00 AM-7:00 AM)	MTWTF--	:30	2	\$750.00	P02	0.00	NM	4	\$3,000.00
COMMENTS APPLY TO SUB LINES A THRU B NWSCNTR-RPT2															
		<u>Start Date</u>	<u>End Date</u>	<u>Weekdays</u>		<u>Spots/Week</u>				<u>Rate</u>		<u>Rating</u>			
Week: 10/07/19		10/13/19	MTWTF--			2				\$750.00		0.00			
Week: 10/14/19		10/20/19	-----			0				\$0.00		0.00			
Week: 10/21/19		10/27/19	-----			0				\$0.00		0.00			
Week: 10/28/19		11/03/19	MTWTF--			2				\$750.00		0.00			
N 6	WLBZ	12/16/19	12/20/19	Today Show 4th Hour Today Show 4th Hour	CM	10-11a	MTWTF--	:30	2	\$350.00	P02	0.00	NM	2	\$700.00
TODAY H&J-NBC															
		<u>Start Date</u>	<u>End Date</u>	<u>Weekdays</u>		<u>Spots/Week</u>				<u>Rate</u>		<u>Rating</u>			
Week: 12/16/19		12/22/19	MTWTF--			2				\$350.00		0.00			
N 7	WLBZ	11/04/19	11/29/19	Today Show 4th Hour Today Show 4th Hour	CM	10-11a	MTWTF--	:30	2	\$350.00	P02	0.00	NM	4	\$1,400.00
COMMENTS APPLY TO SUB LINES A THRU B TODAY H&J-NBC															
		<u>Start Date</u>	<u>End Date</u>	<u>Weekdays</u>		<u>Spots/Week</u>				<u>Rate</u>		<u>Rating</u>			
Week: 11/04/19		11/10/19	MTWTF--			2				\$350.00		0.00			
Week: 11/11/19		11/17/19	-----			0				\$0.00		0.00			
Week: 11/18/19		11/24/19	-----			0				\$0.00		0.00			
Week: 11/25/19		12/01/19	MTWTF--			2				\$350.00		0.00			
N 8	WLBZ	10/14/19	10/18/19	Today Show 4th Hour Today Show 4th Hour	CM	10-11a	MTWTF--	:30	2	\$350.00	P02	0.00	NM	2	\$700.00
TODAY H&J-NBC															
		<u>Start Date</u>	<u>End Date</u>	<u>Weekdays</u>		<u>Spots/Week</u>				<u>Rate</u>		<u>Rating</u>			
Week: 10/14/19		10/20/19	MTWTF--			2				\$350.00		0.00			
N 9	WLBZ	12/16/19	12/27/19	Millionaire 1230-1p Millionaire	CM	1230p-1p	MTWTF--	:30	3	\$250.00	P02	0.00	NM	6	\$1,500.00
MILLIONAIRE															
		<u>Start Date</u>	<u>End Date</u>	<u>Weekdays</u>		<u>Spots/Week</u>				<u>Rate</u>		<u>Rating</u>			
Week: 12/16/19		12/22/19	MTWTF--			3				\$250.00		0.00			
Week: 12/23/19		12/29/19	MTWTF--			3				\$250.00		0.00			
N 10	WLBZ	11/04/19	12/06/19	Millionaire 1230-1p Millionaire	CM	1230p-1p	MTWTF--	:30	3	\$250.00	P02	0.00	NM	11	\$2,750.00
COMMENTS APPLY TO SUB LINES A THRU C MILLIONAIRE															
		<u>Start Date</u>	<u>End Date</u>	<u>Weekdays</u>		<u>Spots/Week</u>				<u>Rate</u>		<u>Rating</u>			
Week: 11/04/19		11/10/19	MTWTF--			3				\$250.00		0.00			
Week: 11/11/19		11/17/19	MTWTF--			2				\$250.00		0.00			
Week: 11/18/19		11/24/19	-----			0				\$0.00		0.00			
Week: 11/25/19		12/01/19	MTWTF--			3				\$250.00		0.00			
Week: 12/02/19		12/08/19	MTWTF--			3				\$250.00		0.00			
N 11	WLBZ	10/14/19	10/25/19	Millionaire 1230-1p Millionaire	CM	1230p-1p	MTWTF--	:30	3	\$250.00	P02	0.00	NM	6	\$1,500.00
MILLIONAIRE															
		<u>Start Date</u>	<u>End Date</u>	<u>Weekdays</u>		<u>Spots/Week</u>				<u>Rate</u>		<u>Rating</u>			
Week: 10/14/19		10/20/19	MTWTF--			3				\$250.00		0.00			
Week: 10/21/19		10/27/19	MTWTF--			3				\$250.00		0.00			
N 12	WLBZ	09/30/19	10/04/19	Millionaire 1230-1p Millionaire	CM	1230p-1p	MTWTF--	:30	3	\$250.00	P02	0.00	NM	3	\$750.00
MILLIONAIRE															
		<u>Start Date</u>	<u>End Date</u>	<u>Weekdays</u>		<u>Spots/Week</u>				<u>Rate</u>		<u>Rating</u>			

Order / Rev: 1831672  
 Alt Order #: 09593519  
 Flight Dates: 09/30/19 - 01/03/20

Advertiser: ISS/ Maine Momentum  
 Product Desc: MAINE MOMENTUM  
 Estimate: 100

WLBY

Ln	Ch	Start	End	Inventory Code	Break	Start/End Time	Days	Len	Spots	Rate	Pri	Rtg	Type	Spots	Amount
		<u>Start Date</u>	<u>End Date</u>	<u>Weekdays</u>		<u>Spots/Week</u>			<u>Rate</u>	<u>Rating</u>					
Week:		09/30/19	10/06/19	MTWTF--		3			\$250.00	0.00					
N13	WLBY	12/16/19	12/20/19	Days of Our Lives	CM	1p-2p	MTWTF--	:30	2	\$300.00	P02	0.00	NM	2	\$600.00
				Days of Our Lives											
				DAYS-OUR LIVES<											
		<u>Start Date</u>	<u>End Date</u>	<u>Weekdays</u>		<u>Spots/Week</u>			<u>Rate</u>	<u>Rating</u>					
Week:		12/16/19	12/22/19	MTWTF--		2			\$300.00	0.00					
N14	WLBY	11/04/19	11/29/19	Days of Our Lives	CM	1p-2p	MTWTF--	:30	2	\$300.00	P02	0.00	NM	4	\$1,200.00
				Days of Our Lives											
				COMMENTS APPLY TO SUB LINES A THRU B											
				DAYS-OUR LIVES<											
		<u>Start Date</u>	<u>End Date</u>	<u>Weekdays</u>		<u>Spots/Week</u>			<u>Rate</u>	<u>Rating</u>					
Week:		11/04/19	11/10/19	MTWTF--		2			\$300.00	0.00					
Week:		11/11/19	11/17/19	-----		0			\$0.00	0.00					
Week:		11/18/19	11/24/19	-----		0			\$0.00	0.00					
Week:		11/25/19	12/01/19	MTWTF--		2			\$300.00	0.00					
N15	WLBY	10/14/19	10/18/19	Days of Our Lives	CM	1p-2p	MTWTF--	:30	2	\$300.00	P02	0.00	NM	2	\$600.00
				Days of Our Lives											
				DAYS-OUR LIVES<											
		<u>Start Date</u>	<u>End Date</u>	<u>Weekdays</u>		<u>Spots/Week</u>			<u>Rate</u>	<u>Rating</u>					
Week:		10/14/19	10/20/19	MTWTF--		2			\$300.00	0.00					
N16	WLBY	12/02/19	12/27/19	Dr. Phil 4-5p	CM	4-5p	MTWTF--	:30	2	\$250.00	P02	0.00	NM	5	\$1,250.00
				M-F 4-5p											
				COMMENTS APPLY TO SUB LINES A THRU C											
				DR. PHIL											
		<u>Start Date</u>	<u>End Date</u>	<u>Weekdays</u>		<u>Spots/Week</u>			<u>Rate</u>	<u>Rating</u>					
Week:		12/02/19	12/08/19	MTWTF--		2			\$250.00	0.00					
Week:		12/09/19	12/15/19	-----		0			\$0.00	0.00					
Week:		12/16/19	12/22/19	MTWTF--		1			\$250.00	0.00					
Week:		12/23/19	12/29/19	MTWTF--		2			\$250.00	0.00					
N17	WLBY	11/04/19	11/29/19	Dr. Phil 4-5p	CM	4-5p	MTWTF--	:30	1	\$250.00	P02	0.00	NM	4	\$1,000.00
				M-F 4-5p											
				COMMENTS APPLY TO SUB LINES A THRU C											
				DR. PHIL											
		<u>Start Date</u>	<u>End Date</u>	<u>Weekdays</u>		<u>Spots/Week</u>			<u>Rate</u>	<u>Rating</u>					
Week:		11/04/19	11/10/19	MTWTF--		1			\$250.00	0.00					
Week:		11/11/19	11/17/19	MTWTF--		2			\$250.00	0.00					
Week:		11/18/19	11/24/19	-----		0			\$0.00	0.00					
Week:		11/25/19	12/01/19	MTWTF--		1			\$250.00	0.00					
N18	WLBY	10/14/19	10/25/19	Dr. Phil 4-5p	CM	4-5p	MTWTF--	:30	1	\$250.00	P02	0.00	NM	3	\$750.00
				M-F 4-5p											
				COMMENTS APPLY TO SUB LINES A THRU B											
				DR. PHIL											
		<u>Start Date</u>	<u>End Date</u>	<u>Weekdays</u>		<u>Spots/Week</u>			<u>Rate</u>	<u>Rating</u>					
Week:		10/14/19	10/20/19	MTWTF--		1			\$250.00	0.00					
Week:		10/21/19	10/27/19	MTWTF--		2			\$250.00	0.00					
N19	WLBY	09/30/19	10/04/19	Dr. Phil 4-5p	CM	4-5p	MTWTF--	:30	2	\$250.00	P02	0.00	NM	2	\$500.00
				M-F 4-5p											
				DR. PHIL											
		<u>Start Date</u>	<u>End Date</u>	<u>Weekdays</u>		<u>Spots/Week</u>			<u>Rate</u>	<u>Rating</u>					
Week:		09/30/19	10/06/19	MTWTF--		2			\$250.00	0.00					
N20	WLBY	12/09/19	01/03/20	7-730p M-F	CM	7p-730p	MTWTF--	:30	2	\$400.00	P02	0.00	NM	4	\$1,600.00
				M-F 7-730p											
				COMMENTS APPLY TO SUB LINES A THRU B											
				207											
		<u>Start Date</u>	<u>End Date</u>	<u>Weekdays</u>		<u>Spots/Week</u>			<u>Rate</u>	<u>Rating</u>					
Week:		12/09/19	12/15/19	MTWTF--		2			\$400.00	0.00					
Week:		12/16/19	12/22/19	-----		0			\$0.00	0.00					
Week:		12/23/19	12/29/19	-----		0			\$0.00	0.00					
Week:		12/30/19	01/05/20	MTWTF--		2			\$400.00	0.00					
N21	WLBY	11/18/19	11/22/19	7-730p M-F	CM	7p-730p	MTWTF--	:30	2	\$400.00	P02	0.00	NM	2	\$800.00
				M-F 7-730p											

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WLBZ

Ln	Ch	Start	End	Inventory Code	Break	Start/End Time	Days	Len	Spots	Rate	Pri	Rtg	Type	Spots	Amount
		<u>Start Date</u>	<u>End Date</u>	<u>Weekdays</u>			<u>Spots/Week</u>		<u>Rate</u>	<u>Rating</u>					
Week:		11/18/19	11/24/19	MTWTF--			2		\$400.00	0.00					
N22	WLBZ	10/07/19	11/01/19	7-730p M-F M-F 7-730p	CM	7p-730p	MTWTF--	:30	2	\$400.00	P02	0.00	NM	4	\$1,600.00
COMMENTS APPLY TO SUB LINES A THRU B 207															
		<u>Start Date</u>	<u>End Date</u>	<u>Weekdays</u>			<u>Spots/Week</u>		<u>Rate</u>	<u>Rating</u>					
Week:		10/07/19	10/13/19	MTWTF--			2		\$400.00	0.00					
Week:		10/14/19	10/20/19	-----			0		\$0.00	0.00					
Week:		10/21/19	10/27/19	-----			0		\$0.00	0.00					
Week:		10/28/19	11/03/19	MTWTF--			2		\$400.00	0.00					
N23	WLBZ	12/09/19	01/03/20	Local News @ 11p M-F NEWS CENTER at 11 (M-F)	CM	11-1135p	MTWTF--	:30	4	\$350.00	P02	0.00	NM	8	\$2,800.00
COMMENTS APPLY TO SUB LINES A THRU B NWSCNTR-11:00<															
		<u>Start Date</u>	<u>End Date</u>	<u>Weekdays</u>			<u>Spots/Week</u>		<u>Rate</u>	<u>Rating</u>					
Week:		12/09/19	12/15/19	MTWTF--			4		\$350.00	0.00					
Week:		12/16/19	12/22/19	-----			0		\$0.00	0.00					
Week:		12/23/19	12/29/19	-----			0		\$0.00	0.00					
Week:		12/30/19	01/05/20	MTWTF--			4		\$350.00	0.00					
N24	WLBZ	11/18/19	11/22/19	Local News @ 11p M-F NEWS CENTER at 11 (M-F)	CM	11-1135p	MTWTF--	:30	4	\$350.00	P02	0.00	NM	4	\$1,400.00
NWSCNTR-11:00<															
		<u>Start Date</u>	<u>End Date</u>	<u>Weekdays</u>			<u>Spots/Week</u>		<u>Rate</u>	<u>Rating</u>					
Week:		11/18/19	11/24/19	MTWTF--			4		\$350.00	0.00					
N25	WLBZ	10/07/19	11/01/19	Local News @ 11p M-F NEWS CENTER at 11 (M-F)	CM	11-1135p	MTWTF--	:30	4	\$350.00	P02	0.00	NM	8	\$2,800.00
COMMENTS APPLY TO SUB LINES A THRU B NWSCNTR-11:00<															
		<u>Start Date</u>	<u>End Date</u>	<u>Weekdays</u>			<u>Spots/Week</u>		<u>Rate</u>	<u>Rating</u>					
Week:		10/07/19	10/13/19	MTWTF--			4		\$350.00	0.00					
Week:		10/14/19	10/20/19	-----			0		\$0.00	0.00					
Week:		10/21/19	10/27/19	-----			0		\$0.00	0.00					
Week:		10/28/19	11/03/19	MTWTF--			4		\$350.00	0.00					
N26	WLBZ	12/09/19	01/03/20	Tonight Show Tonight Show	CM	1135p-1237a	MTWTF--	:30	4	\$200.00	P02	0.00	NM	12	\$2,400.00
COMMENTS APPLY TO SUB LINES A THRU C TONITE SHW-NBC<															
		<u>Start Date</u>	<u>End Date</u>	<u>Weekdays</u>			<u>Spots/Week</u>		<u>Rate</u>	<u>Rating</u>					
Week:		12/09/19	12/15/19	MTWTF--			4		\$200.00	0.00					
Week:		12/16/19	12/22/19	MTWTF--			2		\$200.00	0.00					
Week:		12/23/19	12/29/19	MTWTF--			2		\$200.00	0.00					
Week:		12/30/19	01/05/20	MTWTF--			4		\$200.00	0.00					
N27	WLBZ	11/04/19	12/06/19	Tonight Show Tonight Show	CM	1135p-1237a	MTWTF--	:30	2	\$200.00	P02	0.00	NM	12	\$2,400.00
COMMENTS APPLY TO SUB LINES A THRU C TONITE SHW-NBC<															
		<u>Start Date</u>	<u>End Date</u>	<u>Weekdays</u>			<u>Spots/Week</u>		<u>Rate</u>	<u>Rating</u>					
Week:		11/04/19	11/10/19	MTWTF--			2		\$200.00	0.00					
Week:		11/11/19	11/17/19	MTWTF--			2		\$200.00	0.00					
Week:		11/18/19	11/24/19	MTWTF--			4		\$200.00	0.00					
Week:		11/25/19	12/01/19	MTWTF--			2		\$200.00	0.00					
Week:		12/02/19	12/08/19	MTWTF--			2		\$200.00	0.00					
N28	WLBZ	10/07/19	11/01/19	Tonight Show Tonight Show	CM	1135p-1237a	MTWTF--	:30	4	\$200.00	P02	0.00	NM	12	\$2,400.00
COMMENTS APPLY TO SUB LINES A THRU C TONITE SHW-NBC<															
		<u>Start Date</u>	<u>End Date</u>	<u>Weekdays</u>			<u>Spots/Week</u>		<u>Rate</u>	<u>Rating</u>					
Week:		10/07/19	10/13/19	MTWTF--			4		\$200.00	0.00					
Week:		10/14/19	10/20/19	MTWTF--			2		\$200.00	0.00					
Week:		10/21/19	10/27/19	MTWTF--			2		\$200.00	0.00					
Week:		10/28/19	11/03/19	MTWTF--			4		\$200.00	0.00					
N29	WLBZ	09/30/19	10/04/19	Tonight Show Tonight Show	CM	1135p-1237a	MTWTF--	:30	2	\$200.00	P02	0.00	NM	2	\$400.00





Order / Rev: 1831672  
 Alt Order #: 09593519  
 Flight Dates: 09/30/19 - 01/03/20

Advertiser: ISS/ Maine Momentum  
 Product Desc: MAINE MOMENTUM  
 Estimate: 100

WLBZ

Ln	Ch	Start	End	Inventory Code	Break	Start/End Time	Days	Len	Spots	Rate	Pri	Rtg	Type	Spots	Amount
NWCNTR RPT SU2															
		<u>Start Date</u>	<u>End Date</u>	<u>Weekdays</u>		<u>Spots/Week</u>				<u>Rate</u>		<u>Rating</u>			
Week:		11/04/19	11/10/19	-----S		1				\$850.00		0.00			
N47	WLBZ	10/20/19	10/20/19	Local News @ 6a Su	CM	6a-8a	-----S	:30	1	\$850.00	P02	0.00	NM	1	\$850.00
				Sun Morning Report		(7:00 AM-8:00 AM)									
NWCNTR RPT SU2															
		<u>Start Date</u>	<u>End Date</u>	<u>Weekdays</u>		<u>Spots/Week</u>				<u>Rate</u>		<u>Rating</u>			
Week:		10/14/19	10/20/19	-----S		1				\$850.00		0.00			
N48	WLBZ	10/06/19	10/06/19	Breeders' Cup World Ch	CM	World Thoroughbr	-----S	:30	1	\$250.00	P02	0.00	NM	1	\$250.00
				Breeders' Cup World Thorought											
AVG. ALL WKS															
		<u>Start Date</u>	<u>End Date</u>	<u>Weekdays</u>		<u>Spots/Week</u>				<u>Rate</u>		<u>Rating</u>			
Week:		09/30/19	10/06/19	-----S		1				\$250.00		0.00			
													Totals	170	\$59,265.00